LONDON PROGRAMME:

DRAFTING COMMERCIAL CONTRACTS IN ENGLISH: PRACTICAL SKILLS FOR INTERNATIONAL PROFESSIONALS



PRESENTED BY:

ELAHE GHAZINOORI

LONDON PROGRAMME:

Drafting Commercial Contracts in English: Practical Skills for International Professionals

Presented by UK qualified lawyers

emg ASSOCIATES

Where Knowledge becomes Confidence

The Welbeck Hotel
57-59 Welbeck St
London W1G 9BL

MONDAY – FRIDAY

09:30AM TO 14:30PM

£4500

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BROCHURE CODE EMG-SUM26A

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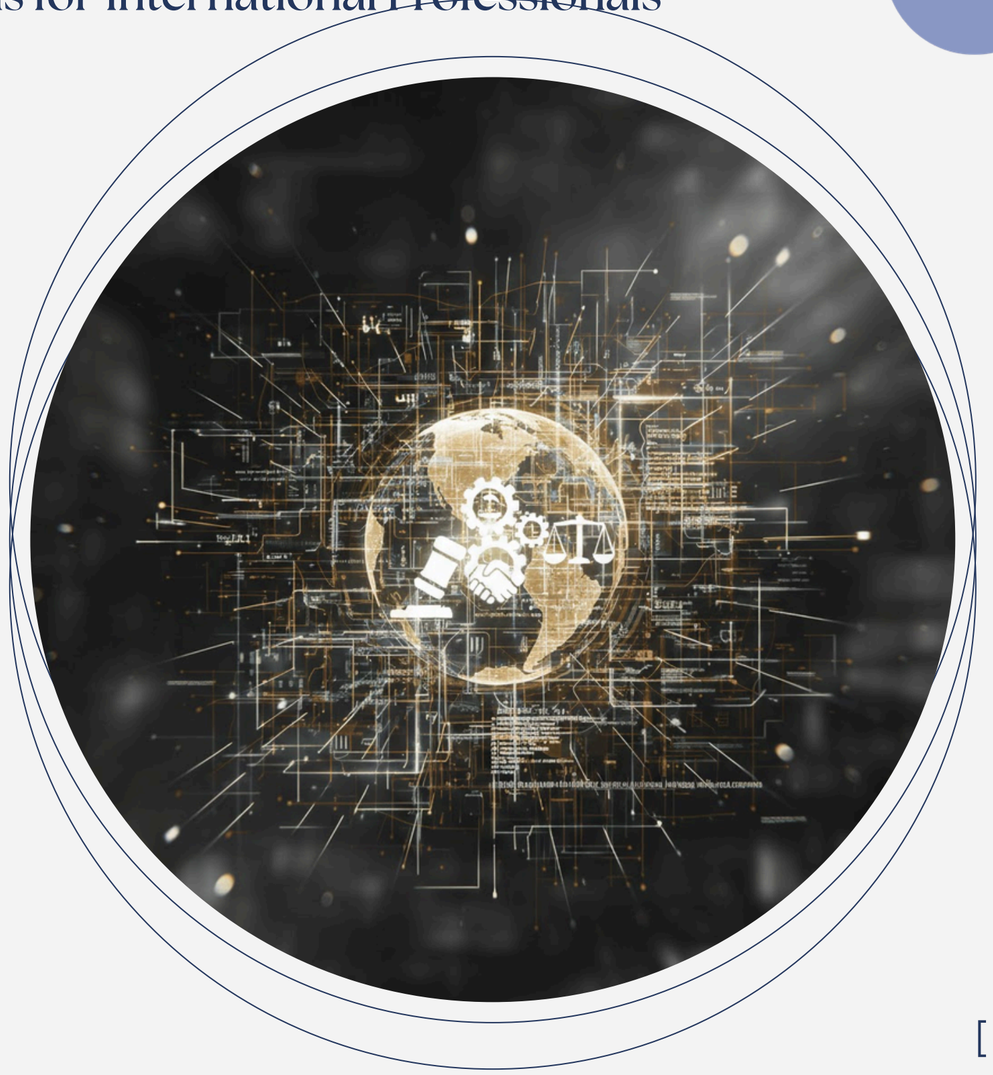
Drafting Commercial Contracts in English: Practical Skills for International Professionals

English is the dominant language of international commerce, and contracts drafted in English govern transactions across multiple jurisdictions. However, drafting in English as a second language presents unique challenges, including clarity, precision, terminology, and legal structure.

This intensive five-day programme is designed specifically for international professionals who draft or review contracts in English. It focuses on practical drafting skills rather than legal theory, helping participants draft clear, structured, and commercially effective agreements.

Participants will learn how to avoid common drafting mistakes made by non-native speakers, improve clause structure, use appropriate legal terminology, and draft provisions that are enforceable and commercially sound. Through guided drafting exercises, clause analysis, and structured practice, participants will gain confidence in drafting contracts used in cross-border transactions.

The programme is suitable for lawyers, in-house counsel, contract managers, and commercial professionals who work with English-language contracts in international settings.



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Day 01

Foundations of Drafting in English

Focus: Clear and accurate contract drafting in English.

- Key differences between spoken English and legal drafting English
- Legal collocations and fixed expressions commonly used in contracts
- Common drafting mistakes made by non-native speakers
- Avoiding ambiguity and unnecessary complexity
- Principles of clarity, simplicity, and precision
- Sentence structure and logical organisation

Practical Work:

Drafting exercise: rewriting unclear clauses

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Day 02

Structuring Contracts Clearly

Focus: Practical commercial contract drafting skills.

- Structure of a well-drafted commercial contract
- Drafting obligations clearly and precisely
- Definitions and interpretation clauses
- Avoiding translation-style drafting errors
- Using consistent terminology

Practical Work:

Workshop: drafting core contractual provisions

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Day 03

Drafting Key Commercial Clauses

Focus: Hands-on drafting of core commercial contract clauses.

- Representations and warranties
- Termination clauses
- Payment and financial provisions
- Force majeure and hardship clauses
- Limitation of liability and indemnities

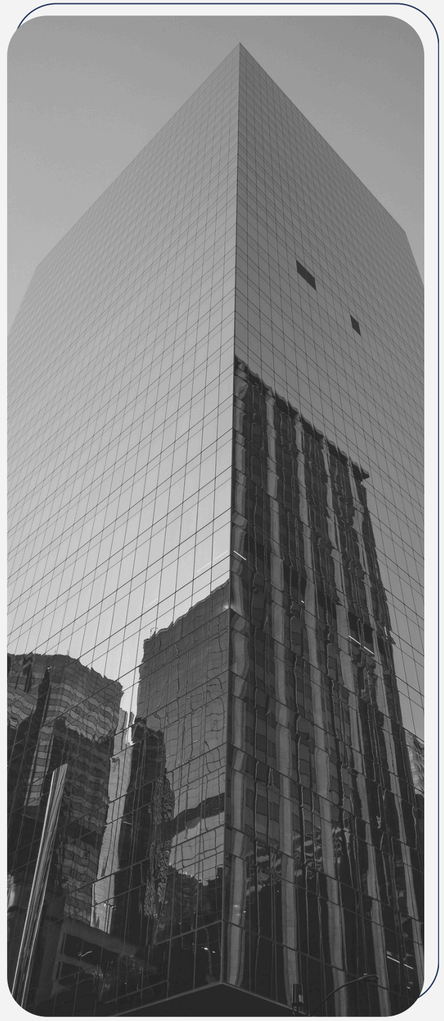
Practical Work:

Practical clause drafting exercises with feedback.

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Day 04

Drafting for Cross-Border Transactions

Focus: International contract drafting and review with a dispute-resolution perspective.

- Governing law and dispute resolution clauses
- Cultural drafting differences and communication style
- Arbitration clauses in international contracts
- Reviewing and improving poorly drafted agreements
- Drafting for enforceability across jurisdictions

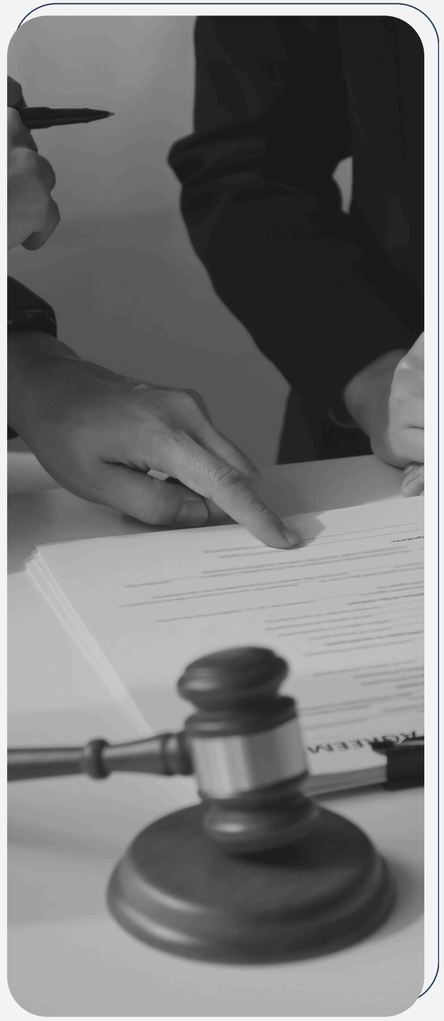
Practical Work:

Practical review workshop

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Day 05

Advanced Drafting Skills and Risk Awareness

Focus: Practical risk allocation and protective drafting in commercial contracts.

- Drafting representations and warranties clearly and precisely
- Drafting limitation of liability clauses and financial caps
- Distinguishing between representations, warranties, and indemnities
- Structuring indemnities and avoiding unintended exposure
- Limiting warranty scope and duration. Managing risk through termination / suspension
- Drafting effective exclusion clauses and understanding enforceability risks

Practical Work:

Final workshop: drafting a balanced risk allocation section in a commercial contract

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Learning Outcome

By the end of the course, participants will be able to:

- Draft clear, precise, and commercially effective contractual provisions in professional legal English.
- Structure contracts logically to improve clarity, consistency, and enforceability.
- Draft and distinguish effectively between representations, warranties, and indemnities, and understand their legal and commercial implications.
- Allocate and manage risk through limitation of liability, exclusion clauses, and termination provisions.
- Identify and correct common drafting mistakes made by non-native English speakers.
- Review, negotiate, and improve English-language contracts with greater confidence and technical accuracy.



Our Training Strategy

is based on personalised learning, where we aim to develop the competence of every delegate by actively engaging them in the course.

EMG Associates' Principal Presenter:

Elahe Ghazinoori is a Non-Practising Solicitor, Founder, Director, and Principal presenter at EMG Associates, with over 20 years of experience in professional legal training. She specialises in business and commercial law, contract drafting, dispute resolution, and cross border legal practice, and works extensively with professionals from civil law and common law jurisdictions to develop practical skills for international transactions and disputes.

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Accreditation:

EMG Associates (UK) Limited is an accredited training provider of the Government of Dubai Legal Affairs Department (GLAD), under the Continuing Legal Professional Development (CLPD) Programme (Provider Code: BB18).

Eligible EMG programmes, where accredited by the Department, may qualify for CLPD points for registered Dubai legal consultants, subject to the applicable programme requirements.

Our programmes are also designed to support the continuing professional development and competence of legal professionals, including solicitors regulated by the Solicitors Regulation Authority (SRA) in England and Wales, in accordance with their individual professional development obligations.

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دائرة الشؤون القانونية لحكومة دبي
THE GOVERNMENT OF DUBAI LEGAL AFFAIRS DEPARTMENT

Solicitors Regulation Authority

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emg ASSOCIATES

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TO REGISTER PLEASE VISIT

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